



Massachusetts Alliance for Economic Development

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Ambassador A-List New Products & Funding

American Science and Engineering Inc. has secured a **\$6.2 million** order from the **North Atlantic Treaty Organization (NATO)** for its X-Ray screening services. The **Billerica** company will provide its Z Portal systems to NATO's Consultation, Command and Control Agency, the organization's research and purchasing arm.

The Department of Energy's Office of Energy Efficiency and Renewable Energy has awarded **Acumentrics Corp.** a 3.5 year, **\$15.6 million** grant to continue the development of the company's tubular solid oxide fuel cell technology.

Westwood-based Acumentrics, which develops solid oxide fuel cells, noted that its new grant is a continuation of the first phase of development work that was funded through the DOE's Fossil Energy Solid-State Energy Conversion Alliance program.

Peabody-based **Analogic Corp.** has received a **\$6.9 million** contract from **L-3 Communications Security and Detection Systems Inc.** as a part of L-3's contract with the **U.S. Transportation Security Administration**. The contract is for operational hardening and testing of its eXaminer XLB screening system for airline checked baggage.

A Chinese company has ordered **\$450 million** in wind turbine components from **American Superconductor Corp.** of **Devens**. AMSC said it will begin shipping the electrical components from 1.5 megawatt wind turbines to **Beijing-based Sinovel Wind Corp. Ltd.** in January 2009. American Superconductor, which has already received multiple orders from the Chinese company, said the turbines built with the new components will support more than 10 gigawatts of wind power capacity.

Expanding in Massachusetts

VisEn Medical, Inc. will more than double the company's space when it moves to new headquarters in **Bedford**. The life science company, which specializes in fluorescence in vivo imaging technology, is leasing **23,000 SF** in Bedford. It will move this summer from its current 11,000 SF space in Woburn.

Court Square Group, a strategic consulting company, recently expanded their presence in **Springfield**. Court Square Group added **30+ new jobs** at their location in the Sovereign Bank building in downtown Springfield.

Interstate Container is relocating to **Westminster**, where it is leasing **130,000 SF**. The industrial building was originally constructed for Digital and was the former Simplex headquarters. The building totals **685,000 SF** and is located on **90 acres** at the intersection of Routes 2 and 140.

Cold Chain Technologies of **Holliston** is opening a new plant in Reno, Nevada and expanding its operations in **Massachusetts** and Tennessee. The company recently expanded its Holliston location by adding **40,000 SF**.

Seaside Therapeutics and **EpiZyme** signed leases totaling **19,602 SF** at **Riverside Technology Park**. Seaside signed a lease for **10,202 SF** and EpiZyme signed a lease for **9,400 SF**. The **130,000 SF** building is located in **Cambridge**.

AMAG Pharmaceuticals Inc. signed a long-term lease for **55,924 SF** and will relocate its global headquarters to **Lexington**. The company is currently in Cambridge.

Ambassadors @ Work

The **Massachusetts Business Resource Team** put on an impressive showing at the **NSTI Nanotech 2008 Show** in **Boston** showcasing the assets of Massachusetts. As part of the three-day session, the **Massachusetts Office of International Trade and Investment (MOITI)** hosted a panel discussion for international companies featuring hometown experts from **UMass, Northeastern University, Agrivida, and Nanterro**.

At **BIO2008 in June**, an impressive state delegation including the Legislative leadership, Governor Patrick, and his Cabinet Secretaries joined forces in San Diego to demonstrate the strength of the Massachusetts life sciences supercluster. Coordinated by the **Massachusetts Biotechnology Council** and the **Massachusetts Office of Business Development**, highlights of the week included the announcement of the state's \$1 billion Life Science Initiative which was presented to attendees at the Massachusetts Town Hall Forum and the Massachusetts reception for nearly 300 biotechnology executives, consultants, and the Massachusetts sales team at PETCO Park. Over 20 companies and economic development groups from Massachusetts were represented at the Massachusetts Pavillion including **Millipore Corporation, Microtest Laboratories, and Pressure Biosciences**.

Massachusetts Ranked #1

Massachusetts ranks first in the Milken Institute's **2008 State Technology and Science Index**, followed by Maryland, Colorado and California. The 2008 State Technology and Science Index ranks the 50 states in terms of their technology and science assets, and their ability to leverage those resources to achieve economic growth. The study offers one of the most comprehensive examinations of state technology and science assets ever compiled. To read the entire report [click here](#).

Growth District Initiative

The Executive Office of Housing and Economic Development has recognized nine cities as a part of the **Growth District Initiative**. The initiative offers a focused approach to work with each community ensuring that all required permits are secured, site preparation is completed, infrastructure improvements are identified, and marketing resources are made available. Highlighted cities include **Worcester, Chicopee, Haverhill, Devens, Weymouth, Attleboro, New Bedford, Pittsfield, and Revere**. For more information, [click here](#).

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MAED is a private, non-profit partnership of business industry leaders and government dedicated to the economic growth of the Commonwealth.